



ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME.

NON-FRANCHISED CAR DEALERS / USED CAR SALES DISCOVERY QUESTIONNAIRE
THIS IS FOR QUOTATION PURPOSES ONLY—THIS IS NOT A BINDER

PROPOSED EFFECTIVE DATE: _____

1. Applicant: _____
2. Doing Business As: _____
3. Mailing Address: _____
 City: _____ State: _____ Zip: _____
4. Contact Person: _____ Years Experience: _____
 Contact Person is: Owner Manager Promoter Management Other: _____
5. Day Phone: _____ Evening Phone: _____ Fax Number: _____
6. Web Address: _____ E-mail: _____
7. Is this a new business? Yes No If no, how many years have you been in business? _____
8. Insured is: Individual Corporation Partnership Joint Venture Other: _____
9. Describe your business operations: _____
10. Who was your last or is your current insurance carrier? _____
11. What is or was your annual premium? _____
12. Describe your claims and loss history: _____

13. List all location(s) owned or from which you operate: Use a separate sheet if necessary.

	Street	City	State	Zip Code
Main Location				
Second Location				

14. Estimated annual gross receipts:

- a. Physical Repair (Auto Body) of Vehicles - Gross Income \$ _____
- b. Sales of Automotive Parts and Supplies - Gross Sales \$ _____
- c. Used Car Sales - Gross Sales \$ _____
- d. New Car Sales - Gross Sales \$ _____
- e. Leased Auto Sales - Gross Sales \$ _____
- f. Gasoline - Gallons Sold \$ _____
- g. Storage of Vehicles - Gross Income \$ _____
- h. Mechanical Repair and Service to vehicles tune-up, radiator, air-conditioning, lube and oil, muffler, brakes, engine rebuilding gross income. \$ _____
- i. Foreign Auto Repair, RV Repair, Antique Auto Service, Gross Income. \$ _____
- j. Propane, Butane Sales, or Other Liquefied Petroleum Gas Gross Income. \$ _____
- k. Rental of Vehicles, automobiles, trucks, motorcycles, trailer, boats, recreation equipment, etc. Gross Income \$ _____
- l. Mini-Mart or Dairy Store Operations Gross Sales. \$ _____

- m. Tire Sales and Service Gross Sales. \$ _____
- n. Public Parking Gross Sales. \$ _____
- o. All Other Income, Explain. \$ _____
- p. TOTAL GROSS INCOME AND SALES-ALL OPERATIONS \$ _____

15. Average number of vehicles sold annually: _____
16. Do you consign units for sale to other retail dealers Yes No
If yes, how are they insured? Explain Operation: _____
17. Owners of business active in the operations? Yes No
Explain: _____
18. Are all service records maintained for immediate access for up to 3 years? Yes No
19. Do you pick up or deliver property for repair? Yes No
20. Do you engage in auto or equipment dismantling? Yes No
21. Does member own or operate tank trucks? Yes No
22. Does member own or sponsor racing vehicles? Yes No
23. Do you rent or loan property for sale to your customers? Yes No
24. Do you repossess property sold? Yes No
25. Do you sell or provide propane or natural gas? Yes No
26. Identify any gasoline storage systems: _____

27. Detailed Claims History -- Last 5 Years. Use a separate sheet if necessary- please attach loss runs from previous carrier(s)

Date	Description	Amount Paid	Amount Reserved	Insurance Company

28. Coverages requested:
 General Liability Auto Liability (Business Use Only)
 Garage Keeper's Legal Liability (GKLL) Dealers Open Lot
29. Self Insured Retention:
 \$1,000 (Minimum) \$2,500 Other: _____
30. Limits of General Liability:
 \$25,000/ \$50,000 \$25,000/ \$75,000 \$50,000/ \$100,000 \$100,000/ \$200,000
 \$150,000/ \$300,000 \$200,000/ \$400,000 \$250,000/ \$500,000 \$500,000/ \$1,000,000
 Other: _____
31. Limits of Auto Liability:
 \$25,000/ \$50,000 \$25,000/ \$75,000 \$50,000/ \$100,000 \$100,000/ \$200,000
 \$150,000/ \$300,000 \$200,000/ \$400,000 \$250,000/ \$500,000 \$500,000/ \$1,000,000
 Other: _____
32. GKLL Self-Insured Retention: \$1,000 (Minimum.) \$1,500 \$2,500 \$5,000

33. GKLL Limits Requested:

Location #1: \$10,000 \$25,000 \$50,000 \$100,000 Other: _____
 Location #2: \$10,000 \$25,000 \$50,000 \$100,000 Other: _____
 Percentage stored: Inside _____% Outside _____%
 Specified Cause of Loss (\$1,000 SIR applies to each covered loss)
 Collision (\$1,000 SIR applies to each covered loss)

34. Dealers Open Lot Coverage - (Non-reporting basis) Self-Insured Retention:

\$1,000 (Minimum.) \$1,500 \$2,500 \$5,000
 Loc. #1: \$25,000 \$50,000 \$100,000 \$150,000 \$200,000 \$250,000 Other: _____
 Loc. 2: \$25,000 \$50,000 \$100,000 \$150,000 \$200,000 \$250,000 Other: _____
 Percentage stored: Inside _____% Outside _____%
 Specified Cause of Loss (\$1,000 SIR applies to each covered loss)
 Collision (\$1,000 SIR applies to each covered loss)

35. Number of employees:

	Full Time	Part Time
Owners, Proprietors, Partners, Executives		
Managers		
Sales persons		
Service employees		
All other employees		

36. Indicate How Many:

Radius of Operation Desired:

_____ # Dealer Plates 0 to 50 Miles 0 to 200 Miles Over 200 Miles
 _____ # Transportation Plates 0 to 50 Miles 0 to 200 Miles Over 200 Miles

37. Schedule Of Drivers Furnished Autos: (No coverage afforded unless all drivers who are furnished an auto are listed.)

a. Class I- Employees: Any employee or active proprietor, partner or officer who is furnished a covered auto.

Name	Position	Date of Birth	Driver License No.	State

b. Non employees: Family members of active or inactive proprietors, partners, officers or employees whom you will allow to drive an auto, or other person or organization who you furnish an auto.

Name	Position	Date of Birth	Driver License No.	State

c. Class II- Employees: Proprietors, partners and executives active in the business, salespersons, general managers, service managers, and any employee who drives autos, but who is not furnished an auto.

Name	Position	Date of Birth	Driver License No.

42. Do you provide the following? Please indicate YES or NO

- | Yes | No | |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | Parts Sales |
| <input type="checkbox"/> | <input type="checkbox"/> | Mechanical Repair or Service |
| <input type="checkbox"/> | <input type="checkbox"/> | Spray Painting |
| <input type="checkbox"/> | <input type="checkbox"/> | Auto Body Repair |
| <input type="checkbox"/> | <input type="checkbox"/> | Tire Sales and Service |
| <input type="checkbox"/> | <input type="checkbox"/> | Gasoline Sales |
| <input type="checkbox"/> | <input type="checkbox"/> | Alteration of Equipment |
| <input type="checkbox"/> | <input type="checkbox"/> | Install Trailer Hitches |
| <input type="checkbox"/> | <input type="checkbox"/> | LPG or Welding Equipment sales/service |
| <input type="checkbox"/> | <input type="checkbox"/> | Rental of Vehicles |
| <input type="checkbox"/> | <input type="checkbox"/> | Sponsor any racing vehicles |

REPRESENTATIONS AND WARRANTIES

The "Applicant" is the party to be named as the "Insured" in any insuring contract if issued. By signing this Discovery Questionnaire, the Applicant for insurance hereby represents and warrants that the information provided in the Discovery Questionnaire, together with all supplemental information and documents provided in conjunction with the Discovery Questionnaire, is true, correct, inclusive of all relevant and material information necessary for the Association to accurately and completely assess the Discovery Questionnaire, and is not misleading in any way. The Applicant further represents that the Applicant understands and agrees as follows: (i) the Association can and will rely upon the Discovery Questionnaire and supplemental information provided by the Applicant, and any other relevant information, to assess the Applicant's request for insurance coverage and to quote and potentially bind, price, and provide coverage; (ii) the Discovery Questionnaire and all supplemental information and documents provided in conjunction with the Discovery Questionnaire are warranties that will become a part of any coverage contract that may be issued; (iii) the submission of an Discovery Questionnaire or the payment of any premium does not obligate the Association or any insurer to quote, bind, or provide insurance coverage; and (iv) in the event the Applicant has or does provide any false, misleading, or incomplete information in conjunction with the Discovery Questionnaire, any coverage provided will be deemed void from initial issuance.

The Applicant hereby authorizes the Association, and its agents, to gather any additional information the Association deems necessary to process the Discovery Questionnaire for quoting, binding, pricing, and providing insurance coverage including, but not limited to, gathering information from federal, state, and industry regulatory authorities, insurers, creditors, customers, financial institutions, and credit rating agencies. The Association has no obligation to gather any information nor verify any information received from the Applicant or any other person or entity. The Applicant expressly authorizes the release of information regarding the Applicant's losses, financial information, or any regulatory compliance issues to this Association in conjunction with consideration of the Discovery Questionnaire.

The Applicant further represents that the Applicant understands and agrees the Association: (i) may present a quote with a sub-limit of liability for certain exposures, (ii) may quote certain coverages with certain activities, events, services, or waivers excluded from the quote, (iii) will rate each quotation in the best interest of each Association member to the extent possible to meet the overall intent of the Association's program of insurance for all members, and (iv) offer several optional quotes for consideration by the Applicant for insurance coverage. In the event coverage is offered, such coverage will not become effective until the Association's accounting office receives the required premium payment, and the Applicant signs and returns the appropriate "Acknowledgement and Coverage Contract Receipt" form within 10 days of receiving an insurance coverage contract.

The Applicant agrees that the Association and any party from whom the Association may request information in conjunction with the Discovery Questionnaire may treat the Applicant's facsimile signature on the Discovery Questionnaire as an original signature for all purposes.

IMPORTANT: Each accepted Applicant is provided insurance as a participating member under a Master Group Policy of Insurance issued on behalf of the Garage Services and Equipment Dealers Liability Association of America, Inc., a qualified "Purchasing Group" under the Risk Retention Act of 1986—Public Law 97-45. Master Group Policies

have been issued to the Association, formed and governed by the laws, rules, and regulations of the State of Utah, to which members will be added as "Participating Members." The Association's program of insurance is a fully insured plan with an insurer permitted to provide insurance in each Association member's state of residence.

All coverage contract charges and service provider fees are minimum and fully earned as of the effective date of coverage. Membership in the Association is restricted to those whose business or activities are similar with respect to liability to which members are exposed by virtue of any common business, act, product, service, premises, or operations. The Applicant represents that the Applicant understands and agrees: (i) the Applicant's request for the Association to quote or otherwise effect coverage for the Applicant is without undue influence or incentive, (ii) the Applicant is individually procuring any insurance that may be provided as a participant in a Master Group Policy, where the benefits and coverage have already been approved by the Association's Purchasing Group, (iii) any coverage that may be provided will be provided under a Master Coverage Contract has been effected in the State of Utah as the state in which the Purchasing Group is organized and domiciled, and where the Association's Purchasing Group's principal office is located, (iv) all rules and regulations applicable to the individual or self-procurement of insurance will govern any coverage provided, and (v) the Applicant is individually responsible for the direct payment of taxes related to coverage provided in the Applicant's state of residence. Should taxes be made a part of any quotation provided by the Purchasing Group to the Applicant, the Association may, as an accommodation and convenience to the Applicant, collect and remit any tax collected to the tax collection agency in the member's state of residence.

Dated: _____

Applicant:

Signature

Print Name



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APPLICATION FOR MEMBERSHIP

The Garage Services and Equipment Dealers Liability Association of America, Inc. has been formed as a "Purchasing Group" under the Risk Retention Act of 1986 (Public Law 97-45), to offer liability insurance to members of the Association.

To join the Association and participate in the benefits of membership, please complete the application below and return it with your membership fee and annual dues payment. Please make your check payable to the International Special Events and Recreation Association, Inc. The initial membership enrollment fee is \$75.00. Annual membership dues are \$5.00. If you have already enrolled in the Association, you do not need to complete this form.

1. Applicant : _____
2. Mailing Address: _____
City: _____ State: _____ Zip: _____
3. Contact Person: _____
4. Day Phone: _____ Evening Phone: _____ Fax Number: _____
5. Type of business conducted: _____
6. How many years have you been in business? _____
7. States of Operation: _____
8. Please list below the name and address of any other association you are currently a member of:

Dated: _____

Applicant:

Signature

Print Name