



ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME.

**MANUFACTURED HOME DEALERS DISCOVERY QUESTIONNAIRE**  
**THIS IS FOR QUOTATION PURPOSES ONLY—THIS IS NOT A BINDER**

PROPOSED EFFECTIVE DATE: \_\_\_\_\_

1. Applicant: \_\_\_\_\_
2. Doing Business As: \_\_\_\_\_
3. Mailing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
4. Contact Person: \_\_\_\_\_ Years Experience: \_\_\_\_\_  
 Contact Person is:  Owner  Manager  Promoter  Management  Other: \_\_\_\_\_
5. Day Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_
6. Web Address: \_\_\_\_\_ E-mail: \_\_\_\_\_
7. Is this a new business?  Yes  No If no, how many years have you been in business? \_\_\_\_\_
8. Insured is:  Individual  Corporation  Partnership  Joint Venture  Other: \_\_\_\_\_
9. Describe your business operations: \_\_\_\_\_
10. Who was your last or is your current insurance carrier? \_\_\_\_\_
11. What is or was your annual premium? \_\_\_\_\_
12. Describe your claims and loss history: \_\_\_\_\_  
 \_\_\_\_\_
13. List all location(s) owned or from which you operate: Use a separate sheet if necessary.

	Street	City	State	Zip Code
Main Location				
Second Location				

14. Estimated annual: Gross receipts: \$ \_\_\_\_\_ Retail sales: \$ \_\_\_\_\_  
 Service department sales or service income: \$ \_\_\_\_\_ Other: \$ \_\_\_\_\_

15. Number of employees:

	Full Time	Part Time
Owners, Proprietors, Partners, Executives		
Managers		
Sales persons		
Service employees		
All other employees		

16. Estimated annual payroll: Full Time \$ \_\_\_\_\_ Part Time \$ \_\_\_\_\_
17. Do you consign units for sale to other retail dealers?  Yes  No  
 If yes, how are they insured: \_\_\_\_\_
18. Average number of units sold annually: Total \_\_\_\_\_ Retail \_\_\_\_\_ Wholesale \_\_\_\_\_
19. Indicate how many: Dealer Plates: \_\_\_\_\_ Transportation Plates: \_\_\_\_\_
20. How is property for sale acquired? Manufacturer \_\_\_\_\_% Franchise Distributor \_\_\_\_\_%  
 Wholesale \_\_\_\_\_% Private Parties: \_\_\_\_\_% Other: \_\_\_\_\_%
21. Average number of units for sale at any one time: \_\_\_\_\_

22. Present value of all property for sale: Sale Property only \_\_\_\_\_ Parts only \_\_\_\_\_

23. Coverage Requested (please check)

- Commercial Liability
- Business owned vehicles (Business Use Only) Insurance
- GKLL – Garage Keepers Legal Liability, for damage to property of others in your care.
- Contractual Property Damage Legal Liability on for sale property. Dealer lot coverage.
- Transportation of sold property to premises of buyer

24. Limits of Liability: Commercial Liability Insurance

- \$25,000/\$75,000  \$50,000/\$100,000  \$100,000/\$200,000  \$150,000/\$300,000
- \$200,000/\$400,000  \$250,000/\$500,000  \$500,000/\$1,000,000

25. Self Insured Retention (Deductible)

- \$1,000 (Minimum Required)  \$2,500  Other SIR \$ \_\_\_\_\_

26. If coverage is desired for Business autos, complete the supplemental forms for scheduled vehicles and scheduled named insured drivers.

Note: Insurance is only provided to named insured operators driving specifically insured autos used for business purposes only. Personal use of insured vehicles, owned or non-owned, is excluded. All business owners and employees must purchase a separate family auto policy for personal use of owned and non-owned vehicles.

27. Garage Keepers Legal Liability -

- \$1,000 (Minimum Required)  \$1,500  \$2,500  \$5000  Other SIR \$ \_\_\_\_\_

28. Limit of GKLL Insurance:

- LOC. #1 LIMIT  \$10,000  \$25,000  \$50,000  \$75,000  \$100,000
- LOC. #2 LIMIT  \$10,000  \$25,000  \$50,000  \$75,000  \$100,000
- Specified Causes of Loss - \$1,000 SIR for each covered auto subject to \$5,000 maximum SIR per location for all such loss in any one accident
- Collision (\$1,000 SIR for each covered auto)

29. Contractual Property Damage Legal Liability on property (stock) for sale. Dealers Lot Coverage.

Complete if insurance coverage is to be provided. You must also complete the listing form identifying all parties that you are contractually obligated to provide property damage coverage on property for sale.

Covered Stock	Location 1 Values	Location 2 Values	Location 3 Values	Total Value Per Class
Mobile Homes	\$	\$	\$	\$
Mfg. Homes	\$	\$	\$	\$
Travel Trailers	\$	\$	\$	\$
Non-mounted campers or covers	\$	\$	\$	\$
Other stock for sale:	\$	\$	\$	\$
Other stock for sale:	\$	\$	\$	\$
Other stock for sale:	\$	\$	\$	\$
Total Limit Requested to be Insured		\$		

30. Property for sale as stocks must be reported on a pre-set schedule. Select one of the options noted:

- Monthly Reporting  Quarterly Reporting  Quarterly  Non-Reporting
- Non-Reporting will be subject only to an annual audit.

31. Indicate Limit of Coverage on property for sale you are requesting to insure per insured location:

- Loc #1  100,000  125,000  150,000  200,000  250,000  500,000
- Loc #2  100,000  125,000  150,000  200,000  250,000  500,000
- Loc #3  100,000  125,000  150,000  200,000  250,000  500,000

32. List principal manufacturers products you sell new: \_\_\_\_\_  
 \_\_\_\_\_
33. Indicate space between units on lot; use average figures: \_\_\_\_\_
34. Is lot completely enclosed by a chain link fence or chain and posts not more than six feet apart?  Yes  No
35. Is lot completely floodlighted?  Yes  No
36. Do you use guard dogs?  Yes  No
37. Is their police or other protection?  Yes  No
38. Do you pick up or deliver property for repair?  Yes  No  
 Explain: \_\_\_\_\_
39. Do you rent or loan property for sale to your customers?  Yes  No  
 Explain: \_\_\_\_\_
40. Do you repossess property sold?  Yes  No  
 Number of repossessions annually # \_\_\_\_\_

### REPRESENTATIONS AND WARRANTIES

The "Applicant" is the party to be named as the "Insured" in any insuring contract if issued. By signing this Discovery Questionnaire, the Applicant for insurance hereby represents and warrants that the information provided in the Discovery Questionnaire, together with all supplemental information and documents provided in conjunction with the Discovery Questionnaire, is true, correct, inclusive of all relevant and material information necessary for the Association to accurately and completely assess the Discovery Questionnaire, and is not misleading in any way. The Applicant further represents that the Applicant understands and agrees as follows: (i) the Association can and will rely upon the Discovery Questionnaire and supplemental information provided by the Applicant, and any other relevant information, to assess the Applicant's request for insurance coverage and to quote and potentially bind, price, and provide coverage; (ii) the Discovery Questionnaire and all supplemental information and documents provided in conjunction with the Discovery Questionnaire are warranties that will become a part of any coverage contract that may be issued; (iii) the submission of an Discovery Questionnaire or the payment of any premium does not obligate the Association or any insurer to quote, bind, or provide insurance coverage; and (iv) in the event the Applicant has or does provide any false, misleading, or incomplete information in conjunction with the Discovery Questionnaire, any coverage provided will be deemed void from initial issuance.

The Applicant hereby authorizes the Association, and its agents, to gather any additional information the Association deems necessary to process the Discovery Questionnaire for quoting, binding, pricing, and providing insurance coverage including, but not limited to, gathering information from federal, state, and industry regulatory authorities, insurers, creditors, customers, financial institutions, and credit rating agencies. The Association has no obligation to gather any information nor verify any information received from the Applicant or any other person or entity. The Applicant expressly authorizes the release of information regarding the Applicant's losses, financial information, or any regulatory compliance issues to this Association in conjunction with consideration of the Discovery Questionnaire.

The Applicant further represents that the Applicant understands and agrees the Association: (i) may present a quote with a sub-limit of liability for certain exposures, (ii) may quote certain coverages with certain activities, events, services, or waivers excluded from the quote, (iii) will rate each quotation in the best interest of each Association member to the extent possible to meet the overall intent of the Association's program of insurance for all members, and (iv) offer several optional quotes for consideration by the Applicant for insurance coverage. In the event coverage is offered, such coverage will not become effective until the Association's accounting office receives the required premium payment, and the Applicant signs and returns the appropriate "Acknowledgement and Coverage Contract Receipt" form within 10 days of receiving an insurance coverage contract.

The Applicant agrees that the Association and any party from whom the Association may request information in conjunction with the Discovery Questionnaire may treat the Applicant's facsimile signature on the Discovery Questionnaire as an original signature for all purposes.

**IMPORTANT:** Each accepted Applicant is provided insurance as a participating member under a Master Group Policy of Insurance issued on behalf of the Garage Services and Equipment Dealers Liability Association of America, Inc., a qualified "Purchasing Group" under the Risk Retention Act of 1986—Public Law 97-45. Master Group Policies have been issued to the Association, formed and governed by the laws, rules, and regulations of the State of Utah, to which members will be added as "Participating Members." The Association's program of insurance is a fully insured plan with an insurer permitted to provide insurance in each Association member's state of residence.

All coverage contract charges and service provider fees are minimum and fully earned as of the effective date of coverage. Membership in the Association is restricted to those whose business or activities are similar with respect to liability to which members are exposed by virtue of any common business, act, product, service, premises, or operations. The Applicant

represents that the Applicant understands and agrees: (i) the Applicant's request for the Association to quote or otherwise effect coverage for the Applicant is without undue influence or incentive, (ii) the Applicant is individually procuring any insurance that may be provided as a participant in a Master Group Policy, where the benefits and coverage have already been approved by the Association's Purchasing Group, (iii) any coverage that may be provided will be provided under a Master Coverage Contract has been effected in the State of Utah as the state in which the Purchasing Group is organized and domiciled, and where the Association's Purchasing Group's principal office is located, (iv) all rules and regulations applicable to the individual or self-procurement of insurance will govern any coverage provided, and (v) the Applicant is individually responsible for the direct payment of taxes related to coverage provided in the Applicant's state of residence. Should taxes be made a part of any quotation provided by the Purchasing Group to the Applicant, the Association may, as an accommodation and convenience to the Applicant, collect and remit any tax collected to the tax collection agency in the member's state of residence.

Dated: \_\_\_\_\_

Applicant:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name



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### APPLICATION FOR MEMBERSHIP

The Garage Services and Equipment Dealers Liability Association of America, Inc. has been formed as a "Purchasing Group" under the Risk Retention Act of 1986 (Public Law 97-45), to offer liability insurance to members of the Association.

To join the Association and participate in the benefits of membership, please complete the application below and return it with your membership fee and annual dues payment. Please make your check payable to the International Special Events and Recreation Association, Inc. The initial membership enrollment fee is \$75.00. Annual membership dues are \$5.00. If you have already enrolled in the Association, you do not need to complete this form.

1. Applicant : \_\_\_\_\_
2. Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
3. Contact Person: \_\_\_\_\_
4. Day Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_
5. Type of business conducted: \_\_\_\_\_
6. How many years have you been in business? \_\_\_\_\_
7. States of Operation: \_\_\_\_\_
8. Please list below the name and address of any other association you are currently a member of:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Dated: \_\_\_\_\_

Applicant:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name